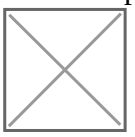
Successful Turnkey Cooperation with Malaysian Customer on 200-250KG/H Pet Food Production Line Project

Detail Introduction :

In the rapidly evolving global pet care industry, transitioning from trade to manufacturing is a significant milestone f enterprise. Shandong Loyal Industrial Co., Ltd. specializes in facilitating this transition by providing high-performan solutions that empower our clients to achieve self-sufficiency and superior product quality. We are proud to highlight partnership that perfectly illustrates our commitment to technical excellence and client success.

In recent months, Shandong Loyal Industrial Co., Ltd. has had the pleasure of welcoming a valued customer from Sir Ampat, Malaysia. The visit marked the beginning of a successful cooperation on a complete 200-250kg/h pet food (c production line project. From the initial visit to the final commissioning, the entire cat food-making machine project been completed smoothly. The pet food production line is now officially put into operation, running stably and achiev excellent production performance.



The Malaysian customer visited our factory with a team of three representatives, as they planned to expand their pet f business from pure trade to independent production. With a mature local market and stable customer base for cat food the client aimed to take full control of product quality, production cost, and supply stability by building their own manufacturing line. Therefore, they held strict requirements for both production technology and finished product qua

During their visit, the client expressed a strong interest in our pet food production process, especially in the formulati nutritional balance, and final product quality. We displayed various in-stock machines for the client, who carefully ch equipment structure and quality, manufacturing workmanship, automation degree, and overall layout. They raised a s professional and detailed questions covering raw material pretreatment, extrusion parameters, drying technology, and processing solutions.

To fully address the client’s demands and fit the Malaysian market standards, our professional technical team custom complete cat food formulation solution. This included detailed guidance on raw material ratios, nutritional fortificatio processing parameters to ensure both product quality and cost efficiency.

To further build their confidence and prove our equipment capacity, we arranged a live on-site trial run of the produc The customer witnessed the entire production process in real time—from raw material mixing, extrusion molding, an flavoring and final product output. The finished cat food showed a uniform shape, attractive appearance, and consiste which left a deep and positive impression on the entire visiting team.

The live equipment demonstration was a key turning point in this cooperation. Impressed by our stable equipment pe mature technology, professional technical support, and attentive service, the client decided to sign the contract on the arranged the deposit soon after. This fully reflects the customer’s trust and recognition of our company and products, promising start to our long-term partnership.

The ordered production line is a complete automatic 200-250kg/h cat food processing line, which includes the follow machines:

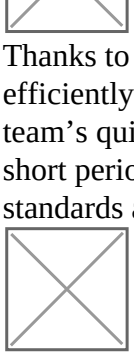
Raw material mixer

Double-screw extruder

Air conveyor

Drying oven
Flavoring & coating system
Cooling conveyor
Automatic packaging machine
After the order confirmation, our team maintained close communication with the customer, providing regular updates
production progress of the equipment. Every stage, from manufacturing to final inspection, was carefully managed to
that all requirements were met. Before shipment, the customer expressed full satisfaction with the equipment quality
production schedule.
After the safe delivery of the equipment, we continued to provide comprehensive after-sales service to guarantee smo
operation. Our senior and experienced engineer, Mr. Dong, was dispatched to the client's factory in Malaysia, offerin
guidance for equipment installation, commissioning, and operation training for local workers. The training ensured th
team could master the operation skills and run the production line independently and efficiently.

Thanks to the close cooperation and the joint efforts of both teams, the installation and commissioning process was c
efficiently and successfully. The customer highly appreciated Mr. Dong's professional skills, responsible attitude, an
team's quick response. With his professional guidance, the cat food production line was successfully put into operatio
short period. Up to now, the whole line has run steadily and efficiently, and the finished cat food fully meets the clien
standards and market demand.



This successful cat pet food processing line turnkey project once again highlights the strong capabilities of Shandong
Industrial Co., Ltd. in providing customized, reliable, and efficient pet food processing solutions. From formulation s
customized equipment design to installation, training, and after-sales service, we are committed to providing high-qu
solutions to our global customers.
We look forward to building long-term partnerships with more customers worldwide and helping them achieve greate
in the pet food industry. We sincerely welcome more partners from around the world to visit our factory, negotiate co
and create a bright future together.
By delivering not just machinery, but a complete ecosystem of production support, Shandong Loyal Industrial Co., L
that our partners can enter the manufacturing sector with confidence and clarity. We remain dedicated to innovation a
service, ensuring that every production line we deploy becomes a cornerstone of our clients' long-term commercial gr